

A MIDWESTERN APPROACH TO PRIVATE EQUITY

Brookwood Springs Capital is a Kansas-based private equity firm that embodies Midwestern values such as work ethic, humility, integrity, community, and family. Since our launch in 2026, we have focused on partnering with lower-market private companies that share these values. Our team brings extensive experience in mergers and acquisitions, investment, and operations, enabling us to offer tailored capital solutions and strategic guidance. We are committed to supporting management teams in driving growth and enhancing operational efficiencies, helping high-quality companies realize their full potential.

WE ARE LOWER MARKET INVESTORS

We are top-down, thesis driven investors who seek to identify and aggressively pursue attractive opportunities in the Kansas City and St. Louis markets.

AREAS OF INTEREST

- Asphalt Management
- Confectionery Products
- Convenience Stores & Gas Stations
- Financial Services
- Garage Door Install & Repair
- Garden, Grass, & Plant
- Lake, Pond, & Pool Management
- Low Depreciation Equipment Rental
- Mold & Water Mitigation
- Non-Engine-Related Automotive
- Parking & Storage
- Pest Control
- Pet Products
- Residential Property Management
- Sports Equipment
- Sports Facilities
- Vegetation Management
- Waste Management

BUSINESS CHARACTERISTICS

Path to Positive Free Cash Flow
Low Technological Risk
Low NWC and CapEx Requirements
High Gross Margin
Accounting Enhancement Potential
Low Customer Concentration

Capable Management Team
Defensible Barriers to Entry
Sustainable Secular Growth Drivers
Acquisitive Space
Recurring or Reoccurring Revenue
Margin Improvement Potential

INVESTMENT CRITERIA

INVESTMENT TYPE

Leveraged Buyout

LOWER MARKET

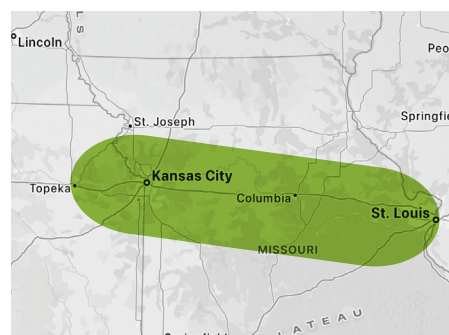
Revenue: **\$1M - \$20M**

EBITDA: **\$250K - \$3M**

Investment Size: **≤\$10M**

GEOGRAPHIC FOCUS

Kansas City | Columbia | St. Louis



TEAM



**DANIEL
ALTER**
CFA

**MANAGING
PARTNER**



**NICHOLAS
KLEMM**
CPA

ADVISOR



**TYLER
LUEBBERT**
CFA

ADVISOR



**BENJAMIN
WINGO**
MBA
CANDIDATE

ADVISOR